

Massachusetts
Group Conversion Guaranteed Issue
Nongroup Membership ¹
as of December 31, 1999

Nongroup Membership Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99	Members as of 12/31/99
Celtic Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	13	0	0	0	0	0	0	0	13
Connecticut General Life Insurance Company	Medical	0	1	1	0	0	0	1	0	2	0	6	0	0	0	11
First Allmerica Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Great-West Life and Annuity Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Phoenix Home Life Mutual Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	Medical	3	0	1	0	0	0	0	0	1	0	0	0	0	0	5
Sentry Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UniCARE Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Members		3	1	2	0	0	0	14	0	3	0	6	0	0	0	29
1998 Massachusetts Population ²		208,418	133,038	517,543	13,888	698,806	70,597	439,609	149,384	1,424,116	7,844	642,705	467,588	641,715	731,881	6,147,132
Market Penetration Rate ³		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

¹ Represents membership in guaranteed issue health plans subject to M.G.L. c. 176M issued only on a group conversion basis. Please see separate report for membership in guaranteed issue health plans available to all eligible persons.

² Source: Population Estimates Program, Population Division, U.S. Bureau of the Census, March 12, 1999 - estimated population by county as of July 1, 1998.

³ Total members in Massachusetts divided by the 1998 population in Massachusetts.